

NEWS RELEASE

November 6, 2023

Capital West Advises BMC Networks on sale to TELUS Subsidiary Fully Managed

BMC Networks is an industry-leading provider of managed IT and other technology services to law firms and other professional services firms across Canada.



sale to

FULLYMANAGED[®]

by  **TELUS[®] Business**

TELUS (TSX:T, NYSE:TU) is a global communications technology company with over \$18 billion in revenue. Fully Managed by TELUS is a leading national managed IT provider for small and medium-sized businesses and a one-stop-shop for technology solutions.

Capital West acted as exclusive financial advisor to BMC Networks on the transaction.

For additional information contact:

Paul Langley	paul@capwest.com	604 718 6809
Grant Nicholson	grant@capwest.com	604 718 6806
Ariel Lee	ariel@capwest.com	604 718 6814

CapitalWest

PARTNERS

EXPERIENCE

EXECUTION

RESULTS



Founded in 1990, **Capital West Partners** is an independent M&A advisory firm based in Vancouver, BC with a global reach through our IMAP partnership.

As mid-market specialists, we deliver focused financial advice and transaction expertise to public and private companies, as well as public sector entities, in Western Canada and beyond for a range of transaction situations including:

- Divestitures
- Mergers & Acquisitions
- Strategic Financings
- Valuation & Fairness Opinions
- Financial Advisory Assignments

Capital West has a proven track record of 30+ years completing transactions that maximize value for our clients. Since inception, we have completed deals with over \$11 billion in combined total value.

IMAP
www.capwest.com