NEWS RELEASE

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Capital West Advises BMC Networks on sale to TELUS Fully Managed

In September 2023, TELUS subsidiary Fully Managed acquired managed IT provider BMC Networks, led by former lawyer and legal tech specialist Brian Mauch. TELUS Fully Managed is a leading managed IT provider for small and medium-sized businesses, providing comprehensive support for a wide variety of day-to-day IT needs, including managing user accounts, updating workstations, and maintaining servers, networks, and Microsoft 365 services. BMC has spent over a decade servicing Canadian law firms with managed IT solutions. The BMC team lends their extensive expertise and talent to enrich TELUS Fully Managed offerings for the legal space.



sale to

FULLYMANAGED[®] by **TELUS[®]** Business

TELUS (TSX:T, NYSE:TU) is a global communications technology company with over \$20 billion in annual revenue and over 19 million customer connections spanning wireless, data, IP, voice, television, entertainment, video, and security.

Capital West acted as exclusive financial advisor to BMC Networks on the transaction.

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CapitalWest

Founded in 1990, **Capital West Partners** is an independent M&A advisory firm based in Vancouver, BC with a global reach through our IMAP partnership.

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- Divestitures
- Mergers & Acquisitions
- Strategic Financings
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