

# NEWS RELEASE

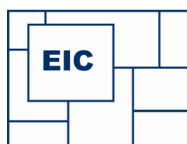
April 12, 2023

## Capital West Advises Hansen Industries on Sale to Exchange Income Corporation

Hansen is a leading manufacturer of custom precision metal components and assemblies. The Company supports its customers from its key divisions: sheet metal shop, machine shop, high-volume stamping shop, and waterjet cutting shop. Hansen is known for its high-quality parts and on-time delivery.



sale to



**Exchange  
Income  
Corporation**

Exchange Income Corporation is a TSX-listed company focused on two sectors: equipment & manufacturing and aerospace & aviation services.

Capital West acted as exclusive financial advisor to Hansen on the transaction.

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# CapitalWest

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Founded in 1990, **Capital West Partners** is an independent M&A advisory firm based in Vancouver, BC with a global reach through our IMAP partnership.

As mid-market specialists, we deliver focused financial advice and transaction expertise to public and private companies, as well as public sector entities, in Western Canada and beyond for a range of transaction situations including:

- Divestitures
- Mergers & Acquisitions
- Strategic Financings
- Valuation & Fairness Opinions
- Financial Advisory Assignments

Capital West has a proven track record of 30+ years completing transactions that maximize value for our clients. Since inception, we have completed deals with over \$11 billion in combined total value.

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